Sabal Ranch
HOLDINGS

LAKEWOOD RANCH, FLORIDA

A local, long-term owner for the business you built.

Sabal Ranch Holdings buys established businesses within about an hour of Lakewood Ranch and keeps them. The name stays, the team stays, and the business stays here.

WHO I AM

I'm Kyle Oschman. I live in Lakewood Ranch and I'm raising my family here, so I'm not going anywhere.

I spent 20 years in consumer goods leadership at Kraft, PepsiCo, a private-equity-backed brand, and a startup, running commercial operations and P&Ls. Now I'm buying a few local businesses to own for decades, not years.

WHAT I LOOK FOR

Revenue	About $1.5M to $5M
Owner earnings	$300K+ a year (SDE)
History	10+ years in business
People	A team in place
Revenue type	Recurring or insurance-paid
Location	About an hour from Lakewood Ranch

FIVE AREAS I FOCUS ON

1. **Pest control and termite**
   Residential and commercial service routes
2. **Commercial HVAC and refrigeration**
   Service and maintenance agreements
3. **Commercial plumbing and backflow testing**
   Required annual testing and repair
4. **Pool service**
   Weekly route-based maintenance
5. **Auto glass and ADAS calibration**
   Insurance-paid replacement and calibration

What I'm not: not private equity, not a competitor, and not a roll-up that buys to flip.

WHAT STAYS THE SAME WHEN YOU SELL TO ME

Your name
The company keeps its name, trucks and phone number.

Your team
Your people keep their jobs. Nobody relocates.

Your timeline
We set the pace together, with a real transition period.

Confidentiality
Employees, customers and competitors hear nothing until you say so.

Financing
My own capital plus an SBA bank loan.

One decision-maker
You deal with me. No committee, no investment board.

Know an owner thinking about what's next?

Business brokers, CPAs, estate attorneys, friends and neighbors: if you hear of a business that fits, I'd like the introduction. Every conversation is confidential.

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